

# What is OSINT?

C The number of Internet users is growing every year. By the beginning of October 2020, 4,9 billion people, or 63,2% of the world's population use the Internet. And data size on the Internet reached 2,7 Zettabytes (1 ZB ~ 1012GB). And every year the number of users and devices connected to the network increases by 6% and 10% respectively. Most of this information is publicly available. Sources referring to this data or to the data from newspapers, magazines, radio and television programs, government public reports are called open. Finding information from such sources, selecting, collecting, and further analyzing, is an intelligence discipline called open source intelligence (OSINT).

The history of OSINT begins with the formation of the Foreign Broadcast Monitoring Service in the United States in December 1941 to collect and study radio programs. The staff recorded and translated radio broadcasts, and then sent them to the military departments as weekly reports. One example of their work was researching the correlation between the cost of oranges in Paris and success of bombing railroad bridges.

The period from 2005 to 2009 can be called the next stage, when a Open source intelligence center was created in the United States. The availability of the Internet and rapid growth of social networks that began in the same period, increased the amount of publicly available information.

C From 2009 to 2016, the continuing development of social networks and their increasing impact on our lives, as well as the emergence of the Internet of things, caused a rapid growth in the volume of information. And finally, the last period (2016-2019), when businesses, political campaigns, investigators, law enforcement agencies, investors, and security services began to use OSINT in their activities extensively.

According to 1947 CIA analyst Sherman Kent, politicians obtain up to 80 percent of the information, which they need to make decisions in peacetime, from open sources . Later, Major General Samuel Wilson, who was the head of the US Defense Intelligence Agency from 1976-1977, noted that "90 percent of intelligence comes from open sources and only 10 comes from the work of agents"

## What does OSINT Losena Ltd. do?

Our company was established in 2020 by a team of information technology professionals with the aim of providing OSINT services to a wide range of private clients and companies. We have a large toolkit for searching and analyzing information in open sources and are constantly developing new technological solutions to improve the quality of services provided.

### How can our company help?\*

- Search and analysis of the information about an individual or company
- Business partner due diligence
- Search for a person who has violated the law and is hiding from the investigative/judicial authorities
- Analysis of the information of social networks of a specific person or group of people in order to determine the information required by the client.
- Advanced investigation, including information analytics, as well as the involvement of licensed specialists in the field of information collection (private detectives, law enforcement agencies, collection agencies and much more.)
- Deanonimization of the cryptocurrency wallet owner
- Provision of services for protection of private and corporate information - anti-OSINT, cyber protection and information protection.
- Development of software for the client to conduct independent audits of counterparties using open sources.
- Customized solutions and services based on a specific customer request.

\*All company's business is carried out in strict accordance with the legal framework of the State of Israel and international agreements.

# Where do you search?

We use the widest range of sources in our work:

- Social media
- Messengers
- Internet forums and chats
- Private groups
- Mass media
- Processing of data that was published on the Internet as a result of information leaks
- Corporate and government databases (based on an official request)
- Requests to law enforcement or other government agencies
- Data obtained by the data collection specialists who are engaged on contract with our company

# Is the search always successful?

There is no guarantee of a positive outcome in intelligence issues (and OSINT is an intelligence discipline) — we can guarantee that we will do our best to achieve a positive outcome. In any case, our company provides the client with a complete report on the actions taken and search paths.

Service payment is made according to the 30+70 scheme, which means that you pay 30% of the contract amount for conducting an intelligence operation before its start, and this amount is a non-refundable deposit; you pay 70% only if the search achieved specific results.

Cost and timing of the intelligence operation are determined individually for each client.

# I am searched for, can you help me?

Our company delivers a full range of anti-OSINT services — we will advise you and provide all the necessary technical solutions to ensure the private life security of yourself and your loved ones.

We are also ready to provide services for corporate information protection.